



Learn & Earn From Home: Business Development Executive Program

Welcome to EnrolVia's innovative Learn & Earn From Home Program, designed specifically for ambitious young graduates and early-career professionals across India. This unique opportunity allows you to simultaneously pursue an Online MBA from prestigious universities while gaining valuable sales experience and earning from day one. Our program bridges the gap between education and employment, offering you financial independence while you enhance your qualifications. With 100% remote work flexibility, comprehensive training, and clear growth pathways, we're redefining how the next generation of business leaders launch their careers.

Program Structure & Compensation Details

Our Learn & Earn From Home Program offers a structured pathway to success with transparent compensation and clear expectations for Business Development Executives (BDEs).

On-the-Job Training Period (First 30 Days)

<h3>Fixed Stipend</h3> <p>₹15,000 guaranteed for your first month of training, providing financial stability as you learn the ropes.</p>	<h3>Performance Incentives</h3> <p>Earn additional income based on your sales performance during OJT:</p> <ul style="list-style-type: none">1-2 Sales: ₹2,500 per sale3-4 Sales: ₹3,500 per sale5+ Sales: ₹5,000 per sale	<h3>Qualification Criteria</h3> <p>Minimum requirement of 2 sales to successfully complete your OJT period and transition to the regular compensation structure.</p>
--	---	--

Extended Support Structure

We understand that mastering sales takes time. If you show genuine effort but don't meet the 2-sale qualification in your first month, we offer a supportive transition program:

Month 1 & 2 Safety Net

0 Sales	₹7,500 (50% Stipend)
1 Sale	₹10,000 (50% Stipend + ₹2,500 Incentive)
2 Sales (Month 2)	₹12,500 (50% Stipend + ₹5,000 Incentive)

Month 3+: Incentive-only structure (with HR approval)

Post-OJT Compensation

CTC Range: ₹4 Lakhs to ₹9 Lakhs annually	Growth Path: Clear progression track to Business Development Manager	Earnings Potential: Uncapped incentives based on your performance
---	---	--

Online MBA Program Details

Example Program: Manipal University Jaipur (UGC-approved, NAAC A+ accredited, NIRF Rank 64)

The ₹500 admission fee is refunded as cashback after successful enrollment. Your first EMI payment is due 30+ days after admission, giving you time to earn through the program before payments begin.

Total Program Fee	Monthly EMI	Initial Admission Fee
-------------------	-------------	-----------------------

Your Role & Support System

As a Business Development Executive, you'll promote UGC-approved Online MBA and Postgraduate courses to prospective students across India. This role develops critical skills in sales, communication, and relationship building that are highly valued across industries.

<h3>Comprehensive Training</h3> <p>Professional sales techniques, product knowledge, and objection handling skills taught by experienced mentors.</p>	<h3>Modern Tools & Resources</h3> <p>Access to CRM systems, lead management software, and digital marketing materials to enhance your effectiveness.</p>	<h3>Ongoing Mentorship</h3> <p>Regular coaching sessions, performance reviews, and professional development opportunities to accelerate your growth.</p>
---	--	--

Important: This opportunity is exclusively available to candidates who are committed to enrolling in an Online MBA program through EnrolVia. This requirement ensures that our BDEs have firsthand experience with the programs they represent.

Start your journey toward professional success and higher education simultaneously. Apply today to secure your position in our next BDE cohort and begin earning while you learn from the comfort of your home.