



# Career Consultant – Work from Office | EnrolVia

EnrolVia is hiring passionate **graduates** for a full-time **Work from Office** role in our Bettiah office. CTC up to ₹9 LPA. Impact lives while building a strong career in education and sales.




📍 **Location:** Bettiah, West Champaran, Bihar – 845438 🕒 **Work Mode:** Full-Time | Work from Office | [www.enrolvia.com](http://www.enrolvia.com)






# CTC & Role Mapping Based on OJT Performance (30 Days)

During the 30-day On-the-Job Training (OJT), the number of **confirmed admissions** a candidate makes determines their **designation**, **fixed salary**, and **CTC** immediately after training.

## Performance-Based Role & CTC Structure

 Admissions During OJT	 Role After OJT	 Fixed Salary	 Variable Pay	 Total CTC
2 – 4 Admissions	BDA	₹4 LPA	₹3 LPA	₹7 LPA
5 – 6 Admissions	Sr. BDA	₹5 LPA	₹3 LPA	₹8 LPA
7+ Admissions	BDM	₹6 LPA	₹3 LPA	₹9 LPA

## Important Notes:

-  **Minimum 2 admissions** during OJT is required for any promotion.
-  More admissions = Higher starting salary + designation + faster growth track.
-  Less than 2 admissions = No promotion, no stipend, possible termination.

## Example Scenarios

- **Candidate A does 3 enrolments in 30 days**  
→ Promoted to **BDA**, earns **₹7 LPA CTC**
- **Candidate B does 5 enrolments in 30 days**  
→ Promoted to **Sr. BDA**, earns **₹8 LPA CTC**
- **Candidate C does 8 enrolments in 30 days**  
→ Direct promotion to **BDM**, earns **₹9 LPA CTC** and manages a team

 "Your performance in the first 30 days sets the path for your CTC and growth!"



# About EnrolVia



## Fast-Growing

One of India's most dynamic education partners



## Quality-Driven

We work only with **NAAC A++** and **UGC-approved** universities



## Mission-Focused

Bridging the gap between education and employability through **personalized guidance**

This is not just a sales job—it's a **career transformation role**. You'll help students find life-changing educational opportunities while fast-tracking your own growth.



# Key Responsibilities



## Student Counseling

Guide students to suitable online degree programs



## Admission Support

Assist throughout the admission process



## Lead Conversion

Convert inquiries into successful enrollments



## Post-Admission Support

Provide ongoing support to enrolled students



# Training Phase (BDT)

## Business Development Trainee

- Duration: 30 Days (On-the-Job Training)
- Target: Complete 2 confirmed admissions
- **Stipend:** ₹15,000 on achieving target
- **Bonus:** ₹2,500 for each admission beyond the first two

## Important Note

If target not achieved: No stipend, no promotion, possible job termination



# Post-Training Salary Structure

## Business Development Associate (BDA)

Monthly Admissions	Salary Paid	Remarks
3–4 admissions	✔ Full Salary	Performance met, no action
2 admissions	⚠ 50% Salary	PIP initiated, target = 4 next month
1 admission	⚠ 25% Salary	PIP initiated, target = 4 next month
0 admissions	✗ No Salary	3 such months = termination



# Promotion Paths

## Standard Track

4 enrolments/month  $\times$  3 months  $\rightarrow$  Promotion Interview

## Fast Track

6 enrolments/month  $\times$  2 months  $\rightarrow$  Direct BDM promotion (CTC ₹9 LPA)

## Education Track

Complete MBA while working  $\rightarrow$  Leadership role (CTC ₹8–12 LPA)



# Why Join EnrolVia



## Structured Training

🌟 Structured Sales & Communication Training



## Real Experience

💼 Exposure to Real Clients & Leadership



## Career Growth

📈 Fast-Track Promotions (BDT → BDA → Team Leader)



## Mentorship

👤 Mentorship from Industry Experts



## Culture

🧠 Growth-focused, energetic office culture

## Who Should Apply?

- MBA or equivalent graduate
- Strong communication skills (Hindi + English)
- Comfortable working with targets
- Willing to work from Bettiah office

# Application Process

- 1** — **Step 1**  
Resume Screening
- 2** — **Step 2**  
Telephonic Interview
- 3** — **Step 3**  
Sales & Skill Assessment
- 4** — **Step 4**  
Final Round (In-Person/Virtual)

## Join EnrolVia Today

Shape education futures. Build your legacy. Be part of a purpose-driven team.

✉ Email: [hr@enrolvia.com](mailto:hr@enrolvia.com) 🌐 Website: [www.enrolvia.com](http://www.enrolvia.com)

