

# Career Consultant – Work from Office | EnrolVia

EnrolVia is hiring passionate **graduates** for a full-time **Work from Office** role in our Bettiah office. CTC up to ₹9 LPA. Impact lives while building a strong career in education and sales.

↑ Location: Bettiah, West Champaran, Bihar – 845438 ④ Work Mode: Full-Time | Work from Office| www.enrolvia.com



### CTC & Role Mapping Based on OJT Performance (30 Days)

During the 30-day On-the-Job Training (OJT), the number of **confirmed admissions** a candidate makes determines their **designation**, **fixed salary**, **and CTC** immediately after training.

### **©** Performance-Based Role & CTC Structure

Admissions  During OJT		💼 Fixed Salary	Variable Pay	Total CTC
2 – 4 Admissions	BDA	₹4 LPA	₹3 LPA	₹7 LPA
5 – 6 Admissions	Sr. BDA	₹5 LPA	₹3 LPA	₹8 LPA
7+ Admissions	BDM	₹6 LPA	₹3 LPA	₹9 LPA

### Important Notes:

- **Minimum 2 admissions** during OJT is required for any promotion.
- More admissions = Higher starting salary + designation + faster growth track.
- No Less than 2 admissions = No promotion, no stipend, possible termination.

### Example Scenarios

- Candidate A does 3 enrolments in 30 days
  - → Promoted to **BDA**, earns **₹7 LPA CTC**
- Candidate B does 5 enrolments in 30 days
  - → Promoted to Sr. BDA, earns ₹8 LPA CTC
- Candidate C does 8 enrolments in 30 days
  - → Direct promotion to **BDM**, earns **₹9 LPA CTC** and manages a team
- "Your performance in the first 30 days sets the path for your CTC and growth!"



### **About EnrolVia**



### **Fast-Growing**

One of India's most dynamic education partners



### **Quality-Driven**

We work only with NAAC A++ and UGC-approved universities



### **Mission-Focused**

Bridging the gap between education and employability through personalized guidance

This is not just a sales job—it's a **career transformation role**. You'll help students find life-changing educational opportunities while fast-tracking your own growth.



# **Key Responsibilities**

Student Counseling

Guide students to suitable online degree programs

Admission Support

Assist throughout the admission process

Lead Conversion

Convert inquiries into successful enrollments

Post-Admission Support

Provide ongoing support to enrolled students

# Training Phase (BDT)

### **Business Development Trainee**

- Duration: 30 Days (On-the-Job Training)
- Target: Complete 2 confirmed admissions
- **Stipend**: ₹15,000 on achieving target
- **Bonus**: ₹2,500 for each admission beyond the first two

### **Important Note**

If target not achieved: No stipend, no promotion, possible job termination



# **Post-Training Salary Structure**

### **Business Development Associate (BDA)**

Monthly Admissions	Salary Paid	Remarks
3–4 admissions	✓ Full Salary	Performance met, no action
2 admissions	↑ 50% Salary	PIP initiated, target = 4 next month
1 admission	<u>↑</u> 25% Salary	PIP initiated, target = 4 next month
0 admissions	× No Salary	3 such months = termination



### **Promotion Paths**

### **Standard Track**

4 enrolments/month × 3 months → Promotion Interview

### **Fast Track**

6 enrolments/month × 2 months → Direct BDM promotion (CTC ₹9 LPA)

### **Education Track**

Complete MBA while working → Leadership role (CTC ₹8–12 LPA)

# Why Join EnrolVia



### **Structured Training**

\* Structured Sales & Communication
Training



### **Real Experience**

**Exposure to Real Clients & Leadership** 



#### **Career Growth**

 $\blacksquare$  Fast-Track Promotions (BDT  $\rightarrow$  BDA  $\rightarrow$  Team Leader)



### Mentorship

Mentorship from Industry Experts



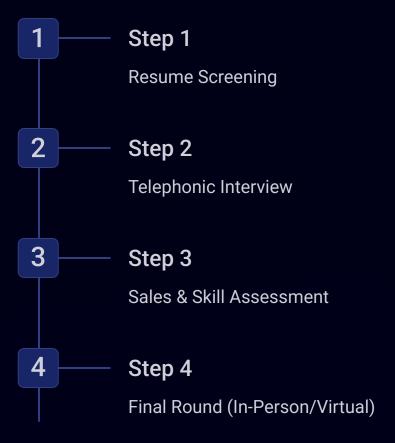
#### Culture

Growth-focused, energetic office culture

### Who Should Apply?

- MBA or equivalent graduate
- Strong communication skills (Hindi + English)
- Comfortable working with targets
- Willing to work from Bettiah office

# **Application Process**



### Join EnrolVia Today

Shape education futures. Build your legacy. Be part of a purpose-driven team.

